

# Asking

for the planned gift

**Kevin Johnson**

Retriever Development Counsel, LLC  
[kevin@RetrieverDevelopment.com](mailto:kevin@RetrieverDevelopment.com)  
[www.RetrieverDevelopment.com](http://www.RetrieverDevelopment.com)

# How

to use  
the worksheet  
handout

**Why**  
ask?

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**Fear**  
of asking  
can be obvious  
or very subtle

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**Why**  
people give

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**Asking**  
too soon

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**Ways**

to ask

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**What**

is stopping you?

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**Who**  
will you  
ask next?

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## **Case Studies and Real Time Examples**

**Case #1**  
**Case #2**  
**Case #3**  
**Case #4**  
**Case #5**

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## ***Who will you ask?***

- 1. Find a Partner**
- 2. Set a time to connect**
- 3. When you connect,  
report your results  
to each other**

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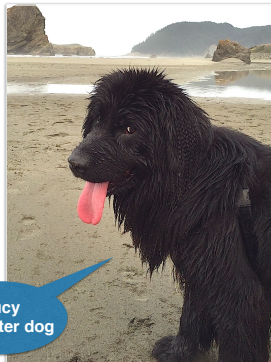
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- ☐ To do: Request  
the annotated  
slide notes

Kevin Johnson  
Retriever Development Counsel, LLC  
[www.RetrieverDevelopment.com](http://www.RetrieverDevelopment.com)  
[kevin@RetrieverDevelopment.com](mailto:kevin@RetrieverDevelopment.com)  
503-341-3451



Lucy  
the water dog

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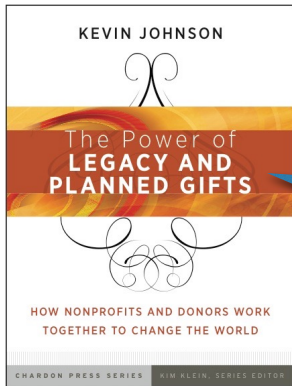
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You can get  
the book on  
Amazon!

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